

## The Value of the D Personality Type

### As part of a team:

- Innovative
- Places high value on time
- Challenges the status quo

### What motivates Ds?

- New challenges and new problems
- Power with authority
- Freedom from routine

### As the team leader:

- Provides strong direction and leadership
- Maintains focus on goals
- Accepts risks
- Sees the big picture
- Can handle multiple tasks

## The Value of the I Personality Type

### As part of a team:

- Great encouragers
- Motivates others to achieve
- Positive sense of humor

### What motivates Is?

- A friendly atmosphere
- Freedom from rules
- Acceptance

### As the team leader:

- Influences and inspires others to their best
- Great communicator and spokesperson
- Works well with others
- Responds well to the unexpected
- Creates a feeling of well-being

## The Value of the C Personality Type

### As part of a team:

- Anchors the team to reality
- Gathers information
- Even tempered

### What motivates Cs?

- High quality
- Detailed tasks
- Logical organization

### As the team leader:

- Establishes and follows proper procedures
- Instinctive organizer
- Strives for team consensus
- Evaluates team progress
- Diplomatic

## The Value of the S Personality Type

### As part of a team:

- Reliable
- Compliant to authority
- Provide specialized skills

### What motivates Ss?

- Loyalty
- Safety and security
- Doing projects from start to finish

### As the team leader:

- Delegates daily decisions to others
- Sees easier ways of doing tasks
- Strong team spirit
- Full of common sense
- Considers parts of projects, not just the whole